



CALL FOR INVESTORS

POTENTIAL INVESTORS FOR DEVELOPMENT OF MUHAS STRATEGIC LAND ASSETS UNDER PUBLIC – PRIVATE PARTNERSHIP (PPP) ARRANGEMENTS

1. INTRODUCTION

Muhimbili University of Health and Allied Sciences (MUHAS) is a Public Institution established under the Muhimbili University of Health and Allied Sciences Charter and is Tanzania's leading institution in health sciences education, research, innovation, and specialized healthcare training. The University operates across multiple campuses and strategic locations within Tanzania and continues to expand its academic, research, healthcare, and institutional infrastructure in response to growing national and international demand.

As part of its strategic agenda towards institutional sustainability, enhanced asset utilization, and diversification of revenue sources, MUHAS has identified several strategic land assets for investment and development through structured partnerships with the private sector. The identified land parcels are located in high-potential urban and growth areas including Upanga and Mbagala.

The proposed developments are expected to generate sustainable long-term revenue for the University and investors, stimulate economic activities, create employment opportunities, support business growth, improve service availability, and contribute to broader national development objectives.

Pursuant to the Public-Private Partnership (PPP) Act, Cap. 103 (Revised 2023), Public-Private Partnership Regulations, 2020 [as amended in 2023], and Treasury Registrar Circular No. 1 of 2023, MUHAS hereby invites interested investors, developers, financial institutions, and strategic partners to express interest in one or multiple investment opportunities under PPP, Joint Venture, Lease Concession, and other structured investment arrangements.

2. STRATEGIC LAND ASSETS FOR INVESTMENT

MUHAS has identified the following strategic land assets with significant investment potential for development under PPP and related investment arrangements:

Table 1: Strategic Investment Opportunities

S/N	Location	Land Area (m ²)	Strategic Investment Potential
1	Kalenga Road House in Upanga, Ilala, Dar es Salaam	721	Prime Upanga redevelopment opportunity suitable for executive offices, hospitality facilities, commercial complexes, business apartments, or mixed-use urban developments
2	Vikuruti – Mbagala Plot, Temeke, Dar es Salaam	75,700	Large-scale strategic development opportunity suitable for logistics facilities, commercial and mixed-use developments, health-related investments, residential estates, light industries, warehousing, and institutional developments

NOTE: Investors may express interest in one or multiple investment opportunities.

3. OBJECTIVE

The objective of this Call for Investors is to identify and engage qualified local and international investors with proven technical and financial capacity to finance, design, develop, operate, and manage strategic investments on MUHAS land assets through sustainable partnership arrangements that deliver institutional and commercial value.

4. SUBMISSION REQUIREMENTS AND PRELIMINARY EVALUATION CRITERIA

Interested investors are required to submit an application containing the following information:

- Company profile and certified copies of legal incorporation and registration documents
- Experience in similar PPP, infrastructure, real estate, institutional, or commercial development projects
- Evidence of financial capacity, including audited financial statements for the past three (3) years
- Technical expertise and implementation capability
- Scope of interest and proposed development concept
- Indicative project implementation schedule
- Estimated Capital Investment Cost (CAPEX)
- Proposed concession period and partnership structure, including BOT, BOOT, Joint Venture, Lease Concession, or related PPP arrangements
- Proposed revenue-sharing or commercial model
- Compliance documents including TIN, VAT, Tax Clearance Certificates, BRELA Registration Certificates (where applicable), and other relevant legal documents
- Notarized Power of Attorney where applicable

NOTE: Firms, consortiums, joint ventures, and groups of companies are encouraged to apply. The evaluation process shall include preliminary screening, technical evaluation, shortlisting, site visits, and final negotiations in accordance with applicable PPP and institutional procedures. Evaluation shall consider technical capability, financial strength, strategic fit, investment sustainability, innovation, and value addition to MUHAS. Successful investors shall be required to commence project implementation within twelve (12) months following signing of the performance agreement. All investment arrangements shall be subject to applicable Government approvals and compliance with Tanzanian PPP, land, procurement, and public investment regulations.

5. CLARIFICATIONS

Applicants may seek clarifications in writing at least five (5) working days before the closing date of this Call through:

The Vice Chancellor

Muhimbili University of Health and Allied Sciences (MUHAS)
United Nations Road, Upanga, P.O. Box 65001, Dar es Salaam, Tanzania
Email: vc@muhas.ac.tz

6. SITE VISITS

Interested investors wishing to conduct physical site visits for any of the identified land assets may coordinate through the Business Development Unit (MBDU): Mobile: 0652685856 | Email: business.development@muhas.ac.tz
Site visits shall be conducted during official working hours from 09:00 Hours to 16:00 Hours (EAT).

7. SUBMISSION DETAILS

Expressions of Interest must be submitted in hard copy in sealed envelopes clearly marked:

"CALL FOR INVESTORS FOR DEVELOPMENT OF MUHAS STRATEGIC LAND ASSETS UNDER PPP ARRANGEMENTS"

Addressed to:

The Vice Chancellor

Muhimbili University of Health and Allied Sciences (MUHAS)
Office of the Vice Chancellor, Upanga Campus, P.O. Box 65001, Dar es Salaam, Tanzania
Applications shall be submitted on or before [10/9/2026] at [14:00] Hours East African Time (EAT). Opening of the submissions shall take place immediately thereafter at MPL Board Room in the presence of applicants or their representatives who wish to attend.

8. IMPORTANT NOTICE

- MUHAS reserves the right to accept or reject any submission at any stage prior to award without incurring liability
- Late submissions shall not be considered
- Shortlisted investors may be required to submit additional technical, financial, and legal information during subsequent stages of evaluation and negotiations.