UNITED REPUBLIC OF TANZANIA
MINISTRY OF EDUCATION, SCIENCE AND TECHNOLOGY
MUHIMBILI UNIVERSITY OF HEALTH AND ALLIED SCIENCES (MUHAS)

CALL FOR EXPRESSION OF INTEREST (EoI)

POTENTIAL INVESTORS FOR DEVELOPMENT OF MUHAS STRATEGIC LAND ASSETS UNDER PUBLIC – PRIVATE PARTNERSHIP (PPP) ARRANGEMENTS

1. INTRODUCTION

Muhimbili University of Health and Allied Sciences (MUHAS) is a Public Institution established under the Muhimbili University of Health and Allied Sciences Charter and is Tanzania's leading institution in health sciences education, research, innovation, and specialized healthcare training. The University operates across multiple campuses and strategic locations within Tanzania and continues to expand its academic, research, healthcare, and institutional infrastructure in response to growing national and international demand.

As part of its strategic agenda towards institutional sustainability, enhanced asset utilization, and diversification of revenue sources, MUHAS has identified several strategic land assets for investment and development through structured partnerships with the private sector. The identified land parcels are located in high-potential urban and growth areas including Upanga, Masaki, Mbagala, Morogoro, and Bagamoyo.

The proposed developments are expected to generate sustainable long-term revenue for the University and investors, stimulate economic activities, create employment opportunities, support business growth, improve service availability, and contribute to broader national development objectives.

Pursuant to the Public-Private Partnership (PPP) Act, Cap. 103 (Revised 2023), Public-Private Partnership Regulations, 2020 [as amended in 2023], and Treasury Registrar Circular No. 1 of 2023, MUHAS hereby invites interested investors, developers, financial institutions, and strategic partners to express interest in one or multiple investment opportunities under PPP, Joint Venture, Lease Concession, and other structured investment arrangements.

2. STRATEGIC LAND ASSETS FOR INVESTMENT

MUHAS has identified the following strategic land assets with significant investment potential for development under PPP and related investment arrangements.

Table 1: Strategic Investment Opportunities

S/N	Location	Land Area (m^2)	Strategic Investment Potential
1	Chole Road, Masaki, Kinondoni, Dar es Salaam (Plot No. 1781)	29,414	Prime mixed-use commercial development opportunity suitable for high-end offices, serviced apartments, hospitality, retail, institutional, and commercial facilities.
2	Masaki Residential Plots, Kinondoni, Dar es Salaam (6 Plots)	14,390	Strategic urban investment opportunity suitable for mixed-use commercial developments, hospitality facilities, serviced apartments, residential complexes, and commercial office spaces.
3	Kihonda, Morogoro	400,700	Strategic large-scale investment opportunity located near the SGR corridor, suitable for logistics hubs, hotels, sports and recreational facilities, training institutions, innovation centres, residential estates, commercial developments, and mixed-use investment projects
4	Bagamoyo Beach Plot, Coast Region	8,945	Tourism, hospitality, and resort development opportunity along the Bagamoyo coastline.
5	Bagamoyo Training Unit (BTU), Coast Region	8,393	Training, conferencing, and hospitality development opportunity.
6	Bagamoyo Residential Area, Coast Region	8,800	Residential and mixed-use development opportunity
7	Uporoto – Plot No. 42, Ursino Estate, Mikocheni, Kinondoni, Dar es Salaam	3,575	Strategic healthcare and mixed-use development opportunity suitable for a polyclinic, commercial facilities, offices, serviced apartments, and complementary developments.

NOTE: Investors may express interest in one or multiple investment opportunities.

3. OBJECTIVE

The objective of this Expression of Interest (EoI) is to identify and engage qualified local and international investors with proven technical and financial capacity to finance, design, develop, operate, and manage strategic investments on MUHAS land assets through sustainable partnership arrangements that deliver institutional and commercial value.

4. SUBMISSION REQUIREMENTS AND PRELIMINARY EVALUATION CRITERIA

Interested investors are required to submit an EoI containing the following information:

i. Company profile and certified copies of legal incorporation and registration documents
ii. Experience in similar PPP, infrastructure, real estate, institutional, or commercial development projects
iii. Evidence of financial capacity, including audited financial statements for the past three (3) years
iv. Technical expertise and implementation capability
v. Scope of interest and proposed development concept
vi. Indicative project implementation schedule
vii. Estimated Capital Investment Cost (CAPEX)
viii. Proposed concession period and partnership structure, including BOT, BOOT, Joint Venture, Lease Concession, or related PPP arrangements
ix. Proposed revenue-sharing or commercial model
x. Compliance documents including TIN, VAT, Tax Clearance Certificates, BRELA Registration Certificates (where applicable), and other relevant legal documents
xi. Notarized Power of Attorney where applicable

NOTE: Firms, consortiums, joint ventures, and groups of companies are encouraged to apply. The evaluation process shall include preliminary screening, technical evaluation, shortlisting, site visits, and final negotiations in accordance with applicable PPP and institutional procedures. Evaluation shall consider technical capability, financial strength, strategic fit, investment sustainability, innovation, and value addition to MUHAS. Successful investors shall be required to commence project implementation within twelve (12) months following signing of the performance agreement. All investment arrangements shall be subject to applicable Government approvals and compliance with Tanzanian PPP, land, procurement, and public investment regulations.

5. CLARIFICATIONS

Applicants may seek clarifications in writing at least five (5) working days before the closing date of this Call through:
The Vice Chancellor
Muhimbili University of Health and Allied Sciences (MUHAS)
9 United Nations Road, Upanga, P.O. Box 65001, Dar es Salaam, Tanzania
Email: vc@muhas.ac.tz

6. SITE VISITS

Interested investors wishing to conduct physical site visits for any of the identified land assets may coordinate through the Business Development Unit (MBDU): Mobile: 0652685856 | Email: business.development@muhas.ac.tz
Site visits shall be conducted during official working hours from 09:00 Hours to 16:00 Hours (EAT).

7. SUBMISSION DETAILS

Expressions of Interest must be submitted in hard copy in sealed envelopes clearly marked:
"EOI FOR DEVELOPMENT OF MUHAS STRATEGIC LAND ASSETS UNDER PPP ARRANGEMENTS"
Addressed to:
The Vice Chancellor
Muhimbili University of Health and Allied Sciences (MUHAS)
Office of the Vice Chancellor, Upanga Campus, P.O. Box 65001, Dar es Salaam, Tanzania
EoIs shall be submitted on or before 10/9/2026 at 14:00 Hours East African Time (EAT). Opening of the Expressions of Interest shall take place immediately thereafter at MPL Board Room in the presence of applicants or their representatives who wish to attend.

8. IMPORTANT NOTICE

i. MUHAS reserves the right to accept or reject any submission at any stage prior to award without incurring liability
ii. Late submissions shall not be considered
iii. Shortlisted investors may be required to submit additional technical, financial, and legal information during subsequent stages of evaluation and negotiations.

ISSUED BY:
THE VICE CHANCELLOR
FOR AND ON BEHALF OF
MUHIMBILI UNIVERSITY OF HEALTH AND ALLIED SCIENCES (MUHAS)